

SOUTHEAST FLORIDA  
PI KAPPA ALPHA  
PROFESSIONAL DIRECTORY  
2014



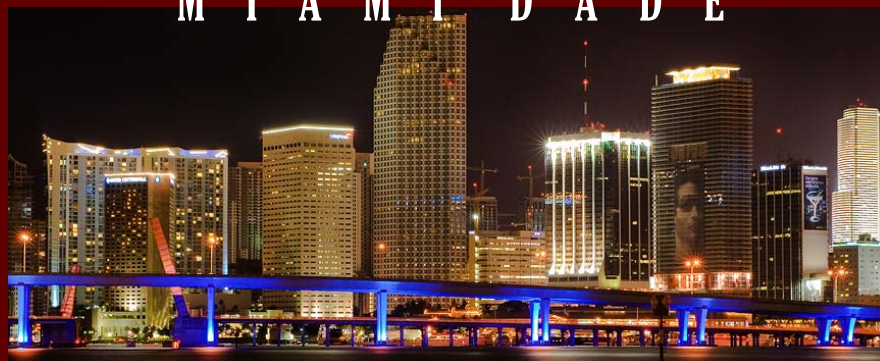
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B R O W A R D



M I A M I D A D E



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**Name:** David Kresge

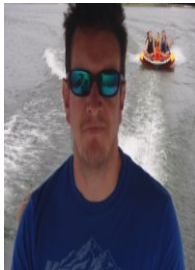
**School:** Florida State

**Company:** Regions Bank

**E-Mail:** david.kresge@regions.com

**Notes:** David leads Regions Bank's business development efforts in Broward County for Business Services with his Business Banking Team. He recently served as City President in Broward County focused on Consumer Banking, Business Banking and community activities.

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**Name:** Mike Rabenstine

**School:** Wake Forest

**Company:** Bank United

**E-Mail:** mrabenstine@bankunited.com

**Notes:** Senior Vice President – Senior Credit Officer

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**Name:** Shawn Benyo

**School:** Florida Atlantic University

**Company:** Bank United

**E-Mail:** sbenyo@bankunited.com

**Notes:** Senior Private Client Banker

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**Name:** Eric Haines

**School:** University of Cincinnati

**Company:** PNC

**E-Mail:** eric.haines@pnc.com

**Notes:** Specialties: Banking, Financial Services, Relationship Management

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**Name:** Graham Davis

**School:** Florida Atlantic University

**Company:** Northwestern University

**E-Mail:** graham.davis@nmfn.com

**Notes:** I work with small business owners, corporate executives, attorneys, physicians, and professionals in helping them achieve all their financial goals. I work with these individuals and families to help ensure that the thing that they worry about most, their financial future, is secure, through the proper implementation of a financial security process.

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**Name:** Adam Gellis, CFP

**School:** Cal Poly SLO

**Company:** Wealth Solutions

**E-Mail:** Adam@adamgellis.com

**Notes:** I help individuals who have a 401k or similar retirement plan from a company they no longer work for. The US Labor Dept estimates nearly 50% of individuals who leave companies fail to properly roll over their 401k plan.

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**Name:** Ryan Ferderer

**School:** Florida State University

**Company:** City National Bank

**E-Mail:** ryan.ferderer@gmail.com

**Notes:** City National Bank has a long and successful history banking local entrepreneurs, professionals and high net worth individuals located in the South Florida market. Services include depository and sophisticated treasury management solutions along with providing an array of lending products ( i.e. small business, commercial, real estate and residential).

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**Name:** Barry Manko

**School:** Lynn University

**Company:** Morgan Stanley

**E-Mail:** barry.manko@morganstanley.com

**Notes:** Senior Partner on a 5 person wealth management team in downtown Boca Raton, Florida. We are a full-service wealth management team that works with affluent individuals to help develop and implement custom financial plans.

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**Name:** Scott Strochak

**School:** Emory

**Company:** BNY Mellon Wealth Management

**E-Mail:** scott.strochak@gmail.com

**Notes:** Scott offers more than 25 years of experience in financial and fiduciary services. After receiving his Bachelor of Business Administration degree from Emory University and his Master of Business Administration degree from Wharton, Scott honed his investment experience working with individual and institutional clients at EF Hutton & Co. and SunTrust Equitable Securities.

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**Name:** Brian Medearis

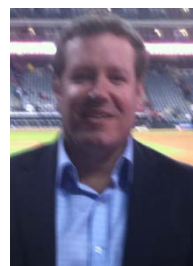
**School:** University of Illinois

**Company:** The Federal Savings Bank

**E-Mail:** bmedearis@thefederalsavingsbank.com

**Notes:** Mr. Medearis specializes in and is not limited to, mortgage finance, FHA, VA loans, first-time home buyer, self-employed borrowers, non-conforming and conforming loans, and commercial and investment loans.

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**Name:** Chris Mazanec

**School:** University of Dayton

**Company:** Jacobs Investments

**E-Mail:** Christopher@jacobsinvestmentsinc.com

**Notes:** Jacobs Investments is a private equity family office which owns and operates casinos, hotels, and multifamily assets. Chris heads new business development and M&A analysis. Additionally, Chris is President of our affiliate broker-dealer, Palm Beach Securities. PBS specializes in raising capital for private placements and EB-5 offerings.

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**Name:** David Demarest

**School:** Florida State

**Company:** Omega Capital Street

**E-Mail:** ddiv@aol.com

**Notes:** Omega is a publicly traded company with a primary focus on underwriting and originating of commercial real estate loans and other assets and equity interest with principle place of business in the United States.

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**Name:** Justin Yan

**School:** Florida Atlantic/Colorado State

**Company:** Justin Yan, LLC

**E-Mail:** justinxyan@gmail.com

**Notes:** CPA specialized in tax accounting for Individuals, Partnerships, Corporate & International tax work.

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**Name:** Marty Busekrus

**School:** Southern Illinois University at Carbondale

**Company:** HFF

**E-Mail:** mbusekrus@hfflp.com

**Notes:** Specializes in industrial investment sales throughout the Southeastern US. Typical clients are institutional and deal sizes are usually above \$10M. Provides debt, equity placement, and investment sales.

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**Name:** Michael Feuerman

**School:** University of Pennsylvania

**Company:** Berger Commercial

**E-Mail:** mike.feuerman@gmail.com

**Notes:** Specializes in office tenant representation throughout Broward and Palm Beach Counties.

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**Name:** Jonathan Cashion

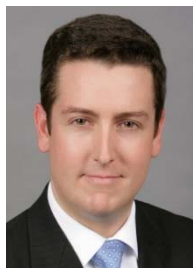
**School:** Florida Atlantic University

**Company:** Katz & Associates

**E-Mail:** joncashion@dkatz.com

**Notes:** Specializes in retail leasing and sales throughout South Florida

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**Name:** Harrison Rein

**School:** University of Florida

**Company:** Marcus & Millichap

**E-Mail:** harrison.rein@marcusmillichap.com

**Notes:** Specializes in apartment investment sales throughout South Florida

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**Name:** Kirk Nelson

**School:** Wake Forest

**Company:** CBRE

**E-Mail:** kirk.nelson@cbre.com

**Notes:** Currently work as a Sales Associate in the sale and lease of Office, Industrial and Land properties in the Palm Beach, Broward and Treasure Coast counties.

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**Name:** Brian Ahearn

**School:** University of Central Florida

**Company:** Coldwell Banker Commercial

**E-Mail:** ahearncre@gmail.com

**Notes:** Sales & Leasing markets of Broward, Miami-Dade, and Palm Beach Counties.

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**Name:** Dan Wilson

**School:** Florida Atlantic University

**Company:** Atlantic | Pacific Companies

**E-Mail:** dwilson@apcommunities.com

**Notes:** Responsible for formulating and executing the company's national growth platform; including the origination of new multifamily developments and overseeing the firm's day-to-day acquisition and predevelopment activities.

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**Name:** Jose Hernandez

**School:** Florida International University

**Company:** The Easton Group

**E-Mail:**

**Notes:** Jose A. Hernandez-Solaun is President of The Easton Group, a real estate brokerage, management, and development firm. He overseas the company which manages, leases, develops or owns more than 4.5 million square feet of commercial real estate.

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**Name:** Tim Barhite

**School:** Florida Atlantic University

**Company:** Silver Bay Property Corp.

**E-Mail:**

**Notes:** Real Estate and Construction professional with consistent contributions driving profitable growth and leveraging company position and services within competitive marketplaces.

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**Name:** Bob Orban

**School:** University of Miami

**Company:** Studley

**E-Mail:** borban@studley.com

**Notes:** Specialties: Providing cost-effective occupancy solutions, lease negotiation, site selection, lease re-structure negotiation, lease vs. buy analysis, project management, state/municipal incentives, etc.

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**Name:** Wilson Alers

**School:** University of Pennsylvania – The Wharton School

**Company:** Collegium

**E-Mail:** walers@gmail.com

**Notes:** Focused on value-add, student housing investments nationwide

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**Name:** Blake Kurzenberger

**School:** Florida Atlantic University

**Company:** Rialto

**E-Mail:** blake.kurzenberger@gmail.com

**Notes:** Responsible for Tracking System of entire portfolio of REO Collateral. Gather and Analyze REO Sales Data, Generating Weekly, Monthly and Quarterly Reports.





**Name:** Richie Speno

**School:** Auburn

**Company:** Preferred Realty & Development

**E-Mail:** rspeno@prd-realty.com

**Notes:** Real Estate Development, Acquisition, and Property Management

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**Name:** Arthur "AJ" Meyer

**School:** Florida International University

**Company:** Balfour Beatty Construction Services

**E-Mail:** arthur.aj.meyer@gmail.com

**Notes:** Project Development Specialist

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**Name:** Ray Mansfield

**School:** Virginia Polytechnic Institute

**Company:** First Florida Commercial Real Estate Services

**E-Mail:** rdm@firstfloridacommercial.com

**Notes:** Commercial Sales and Leasing in Palm Beach, Broward and Dade Counties of South Florida.

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**Name:** Arturo Pena

**School:** University of Miami

**Company:** Related Group

**E-Mail:** artuop@relatedgroup.com

**Notes:** VP/Development Manager



## E n e r g y



**Name:** Ed Strobel, BSEE, MBA

**School:** Tulane University

**Company:** Sunshine Solar Services, Inc.

**E-Mail:** ed@sunshinesolarservices.com

**Notes:** We build microgrids in the islands based on solar and battery hybrid technology to power homes, businesses, etc. We also design and install solar systems in SFlorida for grid tie and battery based systems for homes, government and businesses.  
[www.sunshinesolarservices.com](http://www.sunshinesolarservices.com)

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## H e a l t h   C a r e



**Name:** Dr. Richard Raborn

**School:** Emory

**Company:** MDVIP, RABORN MD PA

**E-Mail:** drraborn@mdvip.com

**Notes:** Third Generation Florida Physician "Beyond Concierge" MDVIP practice. Active in volunteer work and medical education  
Specialties: Preventive and Personal Medical Care

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**Name:** Michael Swartzon, MD

**School:** Cornell

**Company:** UHZ Sports Medicine, Doctors Hospital, Baptist Health

**E-Mail:** DrSwartzon@gmail.com

**Notes:** Primary care sports medicine, team physician Miami Dolphins

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**Name:** Steve Edwards

**School:** Florida Atlantic University

**Company:** Career Showcase

**E-Mail:** [steve@careershowcase.com](mailto:steve@careershowcase.com)

**Notes:** Career Showcase is a Recruiting organization that produces Career Fairs and On-Site recruiting events. Our mission is to connect Candidates searching for a new career with Companies that are looking for "TOP" Talent . We help our clients staff their organizations with a low "Cost Per Hire". We do this through face to face interviews streamlining the recruiting process.

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**Name:** Scott Garvis

**School:** Florida State University

**Company:** Dale Carnegie

**E-Mail:** [scott.garvis@dalecarnegie.com](mailto:scott.garvis@dalecarnegie.com)

**Notes:** Specialties: Developing Sales Leaders. Working with Executives to help achieve their vision through executive coaching and customized training.

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**Name:** Marc Shear

**School:** University of Massachusetts Amherst

**Company:** ThinkingAhead Executive Search

**E-Mail:** [mshear@thinkingahead.com](mailto:mshear@thinkingahead.com)

**Notes:** Seasoned commercial banking recruiting professional working with some of the top banks and finance companies throughout the United States. Specialties: Factoring, Asset Based Lending (ABL), Commercial Finance, Structured Finance, Secured Lending, Healthcare Finance, Cash Flow Lending, Hedge Funds / Equity Groups, Private Banking

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## I n s u r a n c e



**Name:** Chris Burgio

**School:** University of Central Florida

**Company:** Marsh & McLennan Agency

**E-Mail:** cburgio@mma-fl.com

**Notes:** Specialties: Directors and Officers (Public, Private, Nonprofit), Errors & Omissions / Professional Liability, Employment Practices Liability, Property Insurance, Auto Liability, Products Liability, Workers Compensation, Cyber Liability

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**Name:** Daxton Fryer

**School:** University of Southern Mississippi

**Company:** Life Insurance Settlements Inc.

**E-Mail:** daxton@lisettlements.com

**Notes:** I have been a Life Insurance Settlement broker for the past 10 years and I feel every Insurance Agent, CPA, Financial Planner, CFP, Wealth Advisor, Estate Attorney and anyone who advises a senior client about their insurance, should use a Life Settlement Broker to ensure that their client is receiving top dollar for their unwanted or unaffordable life insurance product.

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## Legal Services



**Name:** Josh Long

**School:** Southern Illinois University at Carbondale

**Company:** Gunster Yoakley

**E-Mail:** jlong@gunster.com

**Notes:** Certified Land Use Planner within Gunster's Environmental and Land Use Practice Group specializing in obtaining entitlements and resolving complex zoning matters for commercial, residential, mixed use and industrial developments.

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**Name:** Mat Forrest

**School:** Southern Illinois University at Carbondale

**Company:** Ballard Partners

**E-Mail:** mat.forrest@gmail.com

**Notes:** Lobbyist

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**Name:** Robert Roselli

**School:** University of South Florida (Tampa)

**Company:** Roselli & Associates

**E-Mail:** rmr@rosellilaw.com

**Notes:** Attorney and Founder and Managing Member of Roselli & Associates, P.A., a law firm dedicated to fighting for victims of serious injury or the death of a loved one caused by the negligence of a person or corporation. Mr Roselli's practice is dedicated to cases involving Serious Personal Injury, Wrongful Death, Medical Malpractice, Defective Products, Premises Liability, Insurance Disputes, Qui Tam (Whistleblower) Cases.

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**Name:** Richard Ansara

**School:** Florida Atlantic University

**Company:** Law Offices of Richard Ansara

**E-Mail:** richard@ansaralaw.com

**Notes:** Full Service Law Practice located in the heart of downtown Fort Lauderdale focusing on Civil and Criminal Litigation.

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## Legal Services



**Name:** Joseph Discepola

**School:** University of Miami

**Company:** Alan Goldfarb, P.A.

**E-Mail:** joseph.discepola@gmail.com

**Notes:** I have had exposure to different practice areas including criminal, children & youth law, tax, real estate, corporate, and personal injury. Prior to that, I have experience in accounting and financial services. Specialties: Filing personal injury law suits and seeking discovery. Financial Analysis, Product Control, Investment Planning.

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**Name:** Matthew Fiorello

**School:** Clemson

**Company:** Peterson Bernard

**E-Mail:** matthewafiorello@gmail.com

**Notes:** Practicing civil litigation, insurance defense, and criminal defense.

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**Name:** Adam Zhamukhanov

**School:** Florida State

**Company:** Cole, Scott & Kissane

**E-Mail:** adamzmia@gmail.com

**Notes:** Adam is an Attorney at Cole, Scott & Kissane, a full service law firm located in West Palm Beach, Florida.

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**Name:** Devang Desai

**School:** University of Miami

**Company:** Gabe, Mullen, Antonelli, & Dimatteo

**E-Mail:** ddesai@gaebemullen.com

**Notes:** Sunshine regional president for Pi Kappa Alpha

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**Name:** Robert Kirschner

**School:** University of Miami

**Company:** Passport Publications & Media

**E-Mail:** robert@passportpublications.com

**Notes:** As president and publisher of Passport Publications & Media Corporation, I established the firm in 1989, to help organizations and businesses promote and establish brand awareness through custom publishing and relationship marketing solutions.

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**Name:** Eric Salzman

**School:** Florida Atlantic University

**Company:** 4Media Online

**E-Mail:** salzman.ericp@gmail.com

**Notes:** Manages the accounts payable and receivables function within the organization's established policies, verifies and posts transactions to journals and other records. Accounts payable function completes the process of invoice verification, coding to proper account, and drafting of payment checks, ACH, or wiring of funds.

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**Name:** Harvey Mackler

**School:** University of Pennsylvania

**Company:** GEMPIRE/Floral Promotions

**E-Mail:** Harvey@gempire.com

**Notes:** A commercial banker for over two decades, I pulled my parachute in the mid-90's and acquired GEMPIRE, an importer and wholesaler of corporate emblematic jewelry. I can provide guidance for you with regard to any program that utilizes the only marketing material that touches all five senses – promotional products. I supply Pi Kappa Alpha with our donor recognition, convention and leadership jewelry.

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**Name:** Dustin Heaps  
**School:** Florida Atlantic University  
**Company:** The Consulting Network  
**E-Mail:** dustinheaps@gmail.com  
**Notes:**

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**Name:** Jonathan Duerr  
**School:** University of Miami  
**Company:** Fite Shavell & Associates  
**E-Mail:** jduerr02@aol.com  
**Notes:**

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**Name:** Brian Pearl  
**School:** Florida Atlantic University  
**Company:** Lang Realty  
**E-Mail:** brian@pearlrealestategroup.com  
**Notes:** Brian Pearl is a native of South Florida, growing up in Coral Springs. The grandson of a prominent South Florida real estate developer, Pearl has real estate in his blood. At the age of 21 he received his real estate license, but decided to further his education before beginning his career.

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**Name:** Jon Dorsey  
**School:** University of Central Florida  
**Company:** Elite Coastal Properties  
**E-Mail:** Jon@JonDorsey.com  
**Notes:** Jon is a native of South Florida, born and raised in Hollywood. Upon graduation at UCF, Jon worked for the Speaker of the Florida House of Representatives in Tallahassee for 2 years. Afterwards, Jon returned to South Florida to concentrate in real estate which he grew fond of during college. When Mr. Dorsey is not showing property or taking other poker players' money at the local casinos, the father of fraternal twins, Hanna and Travis, enjoys his down time with his family alongside his wife, Malin. Mr. Dorsey has been licensed since 2003.

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**Name:** Steve Goldberg  
**School:** University of South Florida  
**Company:** Nike rep for Marchon  
**E-Mail:** sgoldberg@marchon.com  
**Notes:**

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**Name:** Jeff Bisbee

**School:** University of Nebraska at Omaha

**Company:** TransUnion

**E-Mail:** jbisbee@gmail.com

**Notes:**



**Name:** Jamie Nye

**School:** University of Miami

**Company:** Gunnar Games

**E-Mail:** jnye@gunnargames.com

**Notes:** Owner and President of Gunnar Games, Inc., a computer game development company specializing in premium casual games on the PC, Mac, iOS, Android, Wii, and DS platforms.



## O t h e r



**Name:** Nicholas Syris

**School:** Seton Hall

**Company:** Lavidia Habana Cigar Lounge

**E-Mail:** nick@syris.org

**Notes:** Over 25 years experience as a business owner and consultant. Expertise in areas of operating a business from administration, sales and marketing; to recruiting & training sales staff. Extensive knowledge in technology field and background in computer administration.

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**Name:** Gary Chambers

**School:** Florida Atlantic University

**Company:** Broward County Sheriff Fire Rescue

**E-Mail:** gchambers15@hotmail.com

**Notes:** Firefighter/Paramedic

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